



BAILEY SOUTHWELL & CO.
INVESTMENT BANKING

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**Bailey Southwell & Co. Represents Exam Coordinators Network
in its Sale to Genex Services**

NASHVILLE, Tennessee (January 2017) -- Bailey Southwell & Co., LLC (BSC) is pleased to announce the sale of Exam Coordinators Network, Inc. (ECN), an established provider of independent medical examinations (IME) and peer review services for the non-occupational disability, automobile, and workers' compensation markets, to Genex Services, LLC (Genex), a leader in medical cost containment and disability management services. Financial terms were not disclosed.

BSC acted as the exclusive strategic and financial advisor to ECN.

With its renowned industry knowledge, extensive URAC-credentialed physician panel, and unique technology for IMEs and related services, ECN has established itself as an IME market leader. Through this acquisition, Genex significantly expands its national independent examination services division and further improves the cumulative expertise, diversified service suite, and depth of specialization it offers within the workers' compensation, disability, and automobile markets. ECN is the latest of several recent strategic acquisitions by Genex that have enhanced its talented team and cemented its position as an industry thought leader.

"We retained Bailey Southwell because of the firm's reputation in the healthcare cost containment space," noted Richard Stopek, COO of ECN. "After working with the team, we know that their reputation is well earned. They are experts in the industry and the transaction process. We would recommend Bailey Southwell without reservation to anyone looking to sell their company or raise capital."

About Bailey Southwell & Co., LLC

Bailey Southwell & Co., founded in 2005, is a privately held investment bank with offices in Nashville, Tennessee and St. Louis, Missouri. BSC provides mergers and acquisition and capital raising advisory services to middle market companies. More information about BSC can be found at www.baileysouthwell.com.

About Exam Coordinators Network, Inc.

Exam Coordinators Network is a leading national provider of medical expert procurement and independent medical review services. ECN clients include insurance carriers, attorneys, workers' compensation case managers, long-term and short-term disability case managers, public and private risk managers, hospitals, large and small corporations, and third-party administrators. ECN's exceptional nationwide panel of medical experts includes physicians in all medical specialties and allied health professions. More information about ECN can be found at www.ecnime.com.

About Genex Services, LLC

Genex Services is the trusted provider of managed care services enabling workers' compensation payers and risk managers to transform their bottom lines. Genex is a managed care leader with more than 2,900 employees and 47 service locations throughout North America. The company serves 381 of the Fortune 500 companies as well as the top workers' compensation and disability carriers and third-party administrators in the U.S. In addition, Genex is the only company that delivers high-quality clinical services enhanced by intelligent systems and 360-degree data analysis. The company consistently drives superior results related to medical, wage loss, and productivity costs associated with claims in the workers' compensation, disability, automobile, and health care systems. More information about Genex can be found at www.genexservices.com.

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