



BAILEY SOUTHWELL & CO.
INVESTMENT BANKING

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Bailey Southwell & Co. Expands Team with New Hires and Promotions

NASHVILLE, Tennessee (September 2016) -- Bailey Southwell & Co., LLC (BSC) is pleased to announce the hiring of Stephen Scott as Managing Director and Lance Bell as Senior Vice President. Both Mr. Scott and Mr. Bell will focus on companies in the healthcare services industry.

“We are delighted that Stephen and Lance are joining the team and are confident that they will continue to provide high quality advice and superior results to our clients,” said Jeff Bailey, Co-founder and Partner. “They both have extensive middle market investment banking knowledge across many sectors of healthcare and have worked on virtually every type of M&A and capital raising situation over their combined 30+ years of experience. We are excited about broadening our healthcare expertise with complementary sectors that will allow us to capitalize upon our firm’s positive momentum.”

Mr. Scott brings over 20 years of investment banking and healthcare experience, including the completion of over 40 healthcare M&A advisory, equity, and debt transactions during his career. Before joining BSC, Mr. Scott was a Managing Director with Avondale Partners’ investment banking team. He also spent eight years at Stephens Inc. and five years at Jefferies & Co. Prior to his banking career, Mr. Scott held corporate finance positions both at HCA Inc. and PhyCor. He earned his MBA with honors from Vanderbilt University.

Mr. Bell brings 12 years of M&A advisory, equity, and debt transaction experience, having completed over 30 transactions. Most recently, he was a Director with Avondale Partners. Mr. Bell has also practiced corporate and securities law at Frost Brown Todd LLC, where he represented both public and private companies with a focus on M&A, strategic corporate

planning, and capital raising transactions. He holds an MBA from The University of Chicago and a JD from Vanderbilt University.

BSC is also proud to announce two internal promotions. Ben Bates has been promoted to Senior Vice President. Mr. Bates started with the firm in 2006 and has 10 years of investment banking experience. He received his BBA from Belmont University.

Additionally, Alex Guyton has been promoted to Vice President. Mr. Guyton has over five years of investment banking and private equity experience. He earned his MBA with honors from Vanderbilt University and a BA in economics from Dartmouth College. Mr. Guyton holds the Chartered Financial Analyst® designation.

About Bailey Southwell & Co., LLC

Bailey Southwell & Co., founded in 2005, is a privately held investment bank with offices in Nashville, Tennessee and St. Louis, Missouri. BSC provides mergers and acquisition and capital raising advisory services to middle market companies. More information about BSC can be found at www.baileysouthwell.com.

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